

### BUILDING RELATIONSHIPS YOU CAN RELY ON

Manufacturing and distribution sectors face challenges due to increased costs related to human capital, raw materials, and insurance related risk; a combination of increased competition and softening demand for products; and globalization of the marketplace. The better your company proactively manages risk, operations and revenue, the easier it is to convert these challenges into opportunities. When it comes to helping your company capitalize on these possibilities, JMBI is the solution.

### INSIGHT ■ ACTION ■ RESULTS

For over 40 years, JMBI has assisted an impressive list of successful manufacturing and distribution companies in risk management. We approach every opportunity with a thorough understanding of your business goals and objectives, and then develop a customized plan including quantifiable metrics to measure results. By committing to long-term partnerships, we ensure that your risk management aligns and supports your overall corporate strategy. From property and casualty insurance to HR consulting, JMBI is built for business.



*“In this increasingly global manufacturing and distribution marketplace, we recognize that cost-effective risk management is central to on-going success. Your general insurance, employee benefits, safety programs and claims management programs all are essential to remaining competitive, delivering world class products and maximizing profitability.”*

**Matthew W. Horwitch**  
**Co-Chief Executive Officer**  
*Manufacturing & Distribution Industry Expert*

### INSIGHT ■ ACTION ■ RESULTS

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